

PAUL IVO SCHÄFER

University of Leicester Business School
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CURRENT POSITION

University of Leicester Business School
Lecturer in Economics

September 2023–present

EDUCATION

University of Bonn, Bonn Graduate School of Economics
PhD / Doctoral Programme in Economics
Dissertation: “Essays in Applied Microeconomics”
First Supervisor: Lorenz Götte
Second Supervisor: Florian Zimmermann

2017–2023

University of Zurich
Research stay visiting Nick Netzer

May–June 2022

University of Mannheim
M.Sc. Economics

August 2014–January 2017

University of Mannheim
B.Sc. Economics

September 2011–July 2014

Université catholique de Louvain
Term abroad

September–December 2013

RESEARCH FIELDS

Behavioural Economics, Industrial Organisation, Experimental Economics, Market Design, Mechanism Design, Culture and Institutions, Applied Microeconomics

RESEARCH

Working Papers

“The Effect of Social Relationships on Market Efficiency”

Job Market Paper (Reject and Resubmit at Economic Journal, I undertook significant additional experiments and resubmitted)

“Managing Bidder Learning in Retail Auctions”
with Simon Schulten

“Norm Prevalence and Interdependence: Evidence from a Large-Scale Historical Survey of German Speaking Villages”

with Radost Holler

Work in Progress

“Educational Choices and Anticipated Productivity Shocks”

“Peer Effects among University of Leicester Students”

“Social Relationships and Beliefs about Preferences”

PRESENTATIONS AND INVITED SEMINARS

EEA-ESEM 2026

Accepted for presentation, Dublin

August 17–21, 2026

2nd Midlands Empirical Economics Workshop

Nottingham Trent University

May 18, 2026

BEE UK Conference

University of Sheffield

June 16–17, 2025

CeDEx Seminar

University of Nottingham

“The Effect of Social Relationships on Market Efficiency”

October 23, 2024

16th Nordic Conference in Behavioral and Experimental Economics

University of Copenhagen

September 26–27, 2024

10th Behavioural Game Theory Workshop

University of East Anglia, Norwich

July 8–9, 2024

Network of Industrial Economists PhD/ECR Symposium / Conference

University of Warwick

June 27–28, 2024

International Online Conference RExCon21

“Commonalities and Interdependencies between Cooperation, Religion and Gender Norms: Evidence from a Large-Scale Historical Survey of German Speaking Village Communities”

July 22–23, 2021

ECONtribute Young Economist Workshop in Applied Economics

“Firm Incentives and Consumer Adaption in a Multi Unit Auction”

October 1, 2021

Research Seminar on Economic Policy, Mannheim

“Firm Incentives and Consumer Adaption in a Multi Unit Auction”

September 13, 2021

Bavarian Young Economist Meetup*June 30–July 2, 2021*

“Can Communication Solve the Holdout Problem with Voluntary Participation?”

Research Seminar on Economic Policy, Mannheim*February 2020*

“Commonalities and Interdependencies between Cooperation, Religion and Gender Norms: Evidence from a Large-Scale Historical Survey of German Speaking Village Communities”

TEACHING

EC3057 Mathematical Modelling for Business, University of Leicester*Autumn 2025*

Lecturer / Seminar Leader

PhD Causal Inference Workshop, University of Leicester*Spring 2024–*

Co-designed and delivered PhD-level workshop covering directed acyclic graphs, modern causal inference, and doubly robust estimation

EC3023 Industrial Economics, University of Leicester*2024–2025*

Tutor

EC2050 Firms, Markets and Welfare, University of Leicester*2023–2025*

Lecturer and Tutor

EC2045 Intermediate Microeconomics, University of Leicester*2023–2025*

Tutor

EC1025 Contemporary Issues in Economics, Finance, and Accounting, University of Leicester *2023–*

Lecturer, 400 Students

Principles of Economics, University of Bonn*October 2022–February 2023*

Lecturer, 450 students

Principles of Economics, University of Bonn*August 2019–February 2021*

Teaching Assistant

Intermediate Microeconomics, University of Mannheim *February–August 2015; February–August 2016*

Teaching Assistant

Intermediate Microeconomics, University of Mannheim*July–August 2015*

Revision Course

SERVICE AND OUTREACH

Inaugural Midlands Empirical Economics Workshop
Co-organised workshop at the University of Leicester

April 11, 2025

School of Business Subject Insight Day
Delivered economics taster session

April 10, 2025

Competition and Markets Authority guest speaker engagement
Helped arrange external policy-facing teaching engagement for EC1025

2023–2024

FELLOWSHIPS AND SCHOLARSHIPS

ECONtribute YEP Fellow

January 2022–September 2023

briq Student Fellow

October 2018–January 2022

Scholarship of the BGSE

October 2017–October 2018

AWARDS AND HONOURS

Best Paper Award of the Royal Statistical Society at NIE

2024

“Best Use Of Outside Data,” DataFest Germany

April 2016

SKILLS

Methods

Experimental economics; laboratory experiments; survey experiments; causal inference; directed acyclic graphs; difference-in-differences; structural modelling; applied econometrics; web scraping; large-scale data construction

Programming and Research Tools

R; Python/Pandas; oTree; GIS/GeoPandas; \LaTeX ; Git

Languages

German (native); English (fluent); French (B2)

REFERENCES

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